

**Addendum # 1**

**Date:** February 26, 2018

Table of Contents:

Bidders Conference Q & A. pages 2-5

Updated Hosted RFP. pages 6-26

Changes have been made to the following sections of the RFP:

Purchase Contract Section 5

Standard Terms and Conditions Section 2.2

Request for Proposal Section 2.0 e

Section 4

Section 6

Proposal

## Bidders Conference – Walk Through Report- Hosted

### Event Information

Name of School or Library	Grandview School District (145421)
Report Completed by	Jessie Espinoza
Location	913 W 2 <sup>nd</sup> St., Grandview, Washington
Mandatory Attendance	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Date & Time of Event	February 22, 2018

### List of Handouts Provided

Copy of original RFP

### Questions & Answer Log

1. Question: What is the reason for looking at on-premise or hosted?	Answer: Continuing with our current hosted provider is financially not feasible.
2. Question How are 911 calls routed?	Answer: Routed through our hosted provider. We also have 2 pots lines used for 911 when in Failover enabled mode.

## Questions & Answer Log

3. Question: Are we looking for multi-year?	Answer: <b>Yes, when we compare proposals we will be comparing based on 3 and 5 year cost of ownership.</b>
4. Question: Do we want 48 SIP Channels or 2 PRIs?	Answer: To be determined. This will be depend on our connection to the upstream provider. For now, we are requesting bidders place an option for both on their proposals.
5. Question: Cut sheet for existing phones?	Answer: <b>When the time comes to configure the devices, any cut sheets provided to us by our current provider, will be shared with the contractor.</b>
6. Question How do we want additional functionality proposed solution is capable of to be presented?	Answer: Please include it in your proposal. For added functionality that has an added cost, please add it as an option with pricing included.
7. Question: What is our current office 365 deployment in regards to user licensing and exchange?	Answer: We currently have office 365 A1 licensing for staff and students. Our exchange is on-premise.
8. Question: Do we plan on migrating exchange mailboxes to office 365?	Answer:

## Questions & Answer Log

	We are currently not planning on migrating exchange to office 365.
9. Question: What version of Informacast are you on?	Answer: Version 11.0.5
10. Question Are we interested in hosting voice server VMs in our current virtualized infrastructure?	Answer: Not currently, but will entertain the idea as an alternative.
11. Question: They list (5) VG2921. I presume they mean (5) CISCO2921 routers. If so, see if they can specify the precise model number (like CISCO2921-V/K9 for instance) That way we know how the chassis is configured. I also need to know what DSPs, modules, and SRST licenses were added to each router. It would also be useful to know where those routers currently reside (so we don't duplicate routers).	Answer: Voice gateway: Cisco CISCO2921/K9 DSP modules: PVDM3-32 Sites with VG2921/k9 voice gateways <ol style="list-style-type: none"> <li>1. A.H Smith Elementary</li> <li>2. McClure Elementary</li> <li>3. Grandview Middle School</li> <li>4. Grandview High School</li> <li>5. District Office</li> </ol> Device registration per Voice gateway for SRTST purposes. <ol style="list-style-type: none"> <li>1. A.H Smith Elementary – 57</li> <li>2. McClure - 60</li> <li>3. Grandview Middle School – 79</li> <li>4. Grandview High School – 82</li> <li>5. District Office -53</li> <li>6. Harriet Thompson Elementary - 106</li> </ol>

**REQUEST FOR PROPOSAL**  
**Grandview School District**  
**Hosted VoIP Solution**  
**Grandview School District No. 200**  
**GRANDVIEW, WASHINGTON**

**Date of Bid Opening: March 8, 2018 at 11:15 A.M.**

The Grandview School District No. 200 is requesting proposals for a hosted VoIP solution as defined by the solutions proposed within this document. Qualified bidders may obtain bid and contract documents online at <https://www.gsd200.org/Page/139>.

A mandatory project meeting will be held at 10 a.m. on February 22, 2018 at 913 W 2<sup>nd</sup> St., Grandview, Wash. Each bid **must** be submitted to Grandview School District in a sealed opaque envelope. Sealed bids **must** be received by **11:00 a.m. on March 8, 2018** at the following address.

Grandview School District  
ATTN: Brad Shreeve  
913 2<sup>nd</sup> Street  
Grandview, WA 98930

At that time, bids will be publicly opened and read aloud by the Grandview School District or its authorized representative at the above address. No bidder may withdraw its bid for a period of thirty (30) days after the date and hour set forth above for the bid opening. Bids must include a listing of any sub-contractor whose price equals 10% or more of the bid. Any bids received after the time for bid opening will not be considered. Grandview School District reserves the right to reject any or all bids, and to waive any informalities or irregularities in the bid or the bidding.

The Grandview School District #200 complies with all state and federal rules and regulations and does not discriminate on the basis of race, color, national origin, gender, religion, age, marital status, or disability. Inquiries regarding compliance may be directed to the District's Compliance Officer.

Dated this sixth day of February 2018.

**Grandview School District #200**

**By:**

Brad Shreeve  
**Assistant Superintendent**  
**for Finance and Operations**

# **Instructions to Bidders Grandview School District Hosted VoIP Solution**

## **1. Preparation and Submission of Bids**

1.1 All bids **must** be in strict conformity with the bid documents and any addenda.

1.2 Bids **must** be submitted to Grandview School District in a sealed opaque envelope, and must contain: (a) a signed copy of the Bid Form; (b) Vendor Eligibility and Reference Form; (c) Bid Security.

The following information shall be specified in the upper left-hand corner of the envelope:

- (a) the name and address of the bidder;
- (b) Grandview School District Internal Connections; and
- (c) "SEALED BID ENCLOSED".

1.4 Bids **must** be received by Grandview School District no later **11:00 a.m. on March 8, 2018** at the following address:

Grandview School District  
ATTN Brad Shreeve  
913 W. 2nd Street  
Grandview, WA 98930

Bids received after the time and date designated for receipt of bids will **not** be considered.

1.5 The preparation and submission of a bid will be by and at the expense of the bidder. All bids must be submitted in a form and manner so as to comply with all applicable laws of the State of Washington.

## **2. Examination of Bid Documents and Conditions**

2.1 Each bidder should carefully examine the bid documents and all addenda. If any bidder (a) finds any discrepancies, omissions or ambiguities in the bid documents; (b) is uncertain as to the intent or meaning of any provision of the bid documents; or (c) has any question regarding the bid documents, the bidder **must** promptly notify Grandview School District in writing thereof at the address specified in paragraph 1.4 above, or at [erate@gsd200.org](mailto:erate@gsd200.org). Replies to such notices will be made in the form of addenda at <https://www.gsd200.org/Page/139>.

## **3. Modification or Withdrawal of Bids**

3.1 A bidder may modify or withdraw its bid by written request, provided that the request is received by Grandview School District in writing prior to the time specified in paragraph 1.4. Following withdrawal of its bid, a bidder may submit a new bid, provided that such new bid is received by Grandview School District prior to the time specified in paragraph 1.4. Bids cannot be withdrawn for a period of thirty (30) days after the official opening of the bids.

3.2 Grandview School District may modify any provision of the bid documents at any time prior to the time specified in paragraph 1.4 of the submission of bids. Such modifications will be made in the form of addenda at <https://www.gsd200.org/Page/139>.

## **4. Award or Rejection of Bids**

4.1 All bids properly identified and received on time will be publicly opened and read aloud on the date and in the place named in the Invitation to Bid.

4.2 Grandview School District reserves the right to reject any or all bids, to make an award to other than the low bidder, to make an award to a bidder for only a portion of the goods described in its bid, to reject a bid which is in any way incomplete or irregular, and to waive any informality or irregularity in any bid received.

4.3 In award of the contract, all factors and information which have a bearing on the decision to select a bidder may be considered by Grandview School District.

4.4 Grandview School District intends to award the District Internal Connections Bid to one responsible and responsive vendor. Vendors must provide unit prices which will be available to Grandview School District for subsequent purchases for the duration of the bid award.

### **4.5 Protest Procedure**

4.5.1 Any Bidder claiming to be aggrieved by the bid documents or the award of the contract may protest to the Grandview School District in accordance with the following procedures. Failure to comply with these procedures will render a protest void and will result in the rejection of the protest. Exhaustion of these protest procedures in a timely manner is a condition precedent to any action filed in a court of law.

4.5.2 Protests based upon the contents of the bid documents shall be submitted no later than five days before the Bid Delivery Date.

4.5.3 Protests based upon any other circumstances shall be submitted no later than five days after the Bid delivery date.

4.5.4 A protest must be in writing and must include: (1) the name and address of the aggrieved Bidder, (2) a detailed description of the specific grounds for the protest, (3) all documentation supporting the protest, and (4) the specific relief sought from the Grandview School District.

4.5.5 If the protest is not resolved by mutual agreement, the Grandview School District's Board will consider the protest in public session and make a final and conclusive determination.

## **5. Contract Execution**

5.1 The successful bidder will provide such information and assistance as Grandview School District may request.

5.2 Grandview School District intends to contract using the form of contract included with the bid documents. Within ten (10) days after presentation of the contract, the successful bidder must duly execute the same and return it for approval and execution by Grandview School District. The failure of the successful bidder to duly execute and return the contract, together with certificates of insurance and any other required documents, will entitle Grandview School District, in addition to all other rights and remedies of Grandview School District, to award the contract to another bidder.

5.3 All bid documents shall remain the property of Grandview School District. If requested by Grandview School District, the unsuccessful bidders shall return all bid documents to Grandview School District at the address specified in paragraph 1.4 above, without mutilation, marks or annotations.

5.4 Grandview School District does not guarantee to purchase any minimum or maximum quantities of bid items.

5.5 In case of conflict between the provisions of these Instructions and any other Bidding Document, these Instructions shall govern. In case of conflict between the provisions of the bid documents and the Contract, the Contract shall govern.



**Purchase Contract**  
**Grandview School District**  
**Hosted VoIP Solution**

This Contract is made by and between Buyer (as defined in the Standard Terms and Conditions) and the Seller (as defined in the Standard Terms and Conditions). Buyer and Seller agree as follows:

1. **Purchase and Sale of Goods.** Seller will sell and deliver to Buyer and Buyer will purchase from Seller the goods, services, information, drawings, documents and other items described in the attached Schedule of Goods ("Goods") ordered by Buyer, if any, from time to time during the Term of this Contract (as defined in Paragraph 3 below). Buyer does not guarantee to purchase any minimum or maximum quantities of bid items. Details that are necessary to carry out the intent of this Contract, but that are not expressly required, shall be performed or furnished by Seller without any increase in compensation otherwise payable under this Contract.

2. **Compensation.** As full compensation for the Goods, Buyer will pay Seller the applicable sums for the Goods ordered by Buyer, if any, set forth in the attached Schedule of Prices ("Prices") in accordance with the payment provisions of this Contract.

3. **Term.** The Term of this Contract ("Term") shall commence on the date of this Contract in accordance with Paragraph 5 below and, subject to earlier termination as provided in the attached Standard Terms and Conditions, shall end twelve (12) months thereafter. The Term of this Contract may be extended for up to two additional 12 month periods as desired by the Buyer upon satisfactory performance by the SELLER. Actual work start date will be dependent on proposed schedule. The proposed solution will need to be ready for cutover by July 1, 2018

4. **Performance of Work.** Seller shall comply with all of the provisions of this Contract, which include the provisions set forth in the following documents and such other documents as may be incorporated into or otherwise made a part of this Contract ("Contract"):

- (a) this Purchase Contract;
- (b) completed Bid Form;
- (c) the Standard Terms and Conditions; and
- (d) the Technical Specifications.

5. This Contract is not contingent upon the School District receiving E-Rate funding through the Federal Universal Service Fund and shall be effective as of the date it is approved by the Board of Directors of Grandview School District for execution by Buyer.

**Buyer :**  
**Grandview School District**

By: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date Signed: \_\_\_\_\_  
Address: 913 W. 2<sup>nd</sup> Street  
Grandview, WA 98930

**Seller:**

By: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date Signed: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_

**Standard Terms and Conditions  
Of Purchase Contract  
Grandview School District  
Hosted VoIP Solution**

**1. Definitions**

1.1 The following terms shall have the following definitions whenever used in this Contract:

1.1.1 "Buyer" is defined as Grandview School District.

1.1.2 "Seller" is defined as the seller or vendor identified in the Contract. If Seller is composed of more than one person or entity, then each such person or entity shall be jointly and severally liable as Seller under this Contract.

**2. Price and Payment**

2.1 Payment of the specified Prices shall constitute full compensation for the Goods and satisfactory performance of all the Seller's obligations under this Contract. Such Prices shall be subject to adjustment only as specifically provided for elsewhere in this Contract. Should the list price decrease, the cost to the buyer shall be determined by applying the discount percentage to the new list price. Seller shall separately identify on the Schedule of Prices and the applicable invoice of Seller any applicable taxes arising out of the sale of the Goods payable by Buyer. Any time periods specified for accepting any discounts shall commence upon, and Buyer shall pay the appropriate amounts due thirty (30) days after, the later of: (a) the date that Buyer receives Seller's correct invoice therefor; or (b) the date that Buyer accepts the Goods (together with any required documentation) at the specified destination. If Seller fails to perform in a timely manner any of its obligations under this Contract, then Buyer may, upon ten (10) days advance written notice to Seller of Buyer's intention to do so, perform or have performed the same and deduct or offset such amount from the compensation payable to Seller under this Contract or otherwise charge to or recover from Seller the cost of such performance. Retainage of 5% will be withheld from each payment.

**2.2 Universal Service Fund (E-Rate)**

The District is planning on using Federal Universal Service Funds for substantial funding of this project; therefore the seller should be familiar with this process. The seller will invoice the buyer and the Schools and Libraries Division (SLD) for payment. This project is not contingent upon the school district receiving funding through the Federal Universal Service Funds.

### **3. Delivery**

3.1 Seller shall properly package the Goods for protection against damage or deterioration that may result from shipment, handling, storage or other cause. Seller shall ship the Goods from the specified point of shipment no later than the specified shipment date and shall deliver the Goods to Buyer FOB the specified destination no later than the specified delivery date. Risk of loss or damage to the Goods shall remain with Seller until delivery of the Goods to Buyer at the specified destination at which time title to the Goods and such risk pass to Buyer.

### **4. Delays**

4.1 Time is of the essence in the performance of Seller's obligations under this Contract. However, Seller shall not be liable for delays in delivery due to causes which (a) are not foreseeable; (b) are beyond Seller's control; and (c) cannot be overcome by Seller after using its best efforts to do so; provided that Seller, within three (3) days after the commencement of the delay or, if earlier, the date on which Seller knew or should have known that the delay would occur, gives Buyer written notice of the circumstances giving rise to the delay, the anticipated duration of the delay and the action being taken by Seller to overcome or mitigate the delay.

### **5. Inspection**

5.1 The Goods shall at all times be subject to inspection, testing and expediting by Buyer. No Goods shall be deemed accepted prior to final inspection and acceptance by Buyer at the specified destination. Failure of Buyer to inspect goods does not relieve Seller of its obligations or impair Buyer's right to reject defective or non-complying goods.

### **6. Warranty**

6.1 Seller warrants that: (a) the Goods shall be free from all defects in design, materials, workmanship and title; (b) all materials, components, parts and other items incorporated in Goods shall be new, merchantable and of suitable quality for their intended purpose; and (c) the Goods shall conform with the attached Specifications and other requirements of this Contract. Seller shall promptly correct any Goods that do not comply with this warranty. If Buyer requires Seller to make any such correction and Seller thereafter fails or indicates its inability or unwillingness to do so, then Buyer may correct (or cause to be corrected) the non-compliance or otherwise achieve compliance by the most expeditious means available to it and charge to or otherwise recover from Seller the cost thereof. If Buyer rejects any Goods that do not comply with the foregoing warranty, Seller shall have a reasonable time to correct the non-compliance; if Seller fails to correct the non-compliance within a reasonable time, Buyer may cancel this Contract as to the non-complying Goods without any liability or obligation of, or cost to, Buyer with respect to such Goods and without prejudice to any other rights or remedies of Buyer with respect to such non-compliance (e.g., as to damages or cover).

## **7. Activities on Buyer's Premises**

7.1 If Seller or any of its subcontractors or suppliers of any tier performs any activities on premises owned, leased, possessed or controlled by Buyer, Seller shall: (a) take all precautions which are necessary to prevent injury (including death) to persons and damage to any property or environment in connection with such activities; and (b) release, defend, indemnify and hold harmless the Buyer from all claims, losses, harm, liabilities, damages, costs and expenses (including, but not limited to, reasonable attorney's fees) that may arise in connection with such activities. Without limiting the generality of the foregoing, Seller waives its immunity under any applicable workers' compensation laws for purposes of this Section 7 and assumes potential liability for actions brought by Seller's employees, subcontractors or suppliers of any tier.

7.2 The Seller shall maintain a comprehensive general liability policy which shall provide bodily injury and property damage liability on Seller's operations; owned, non-owned and hired vehicles; on work sublet to others; and on the indemnity agreement set out above. The limits of liability insurance shall not be less than the following.

7.2.1 \$1,000,000 per occurrence for bodily injury liability including sickness, disease or death and \$1,000,000 bodily injury liability for all occurrences (other than automobiles); and

7.2.2 \$1,000,000 for property damage liability (other than automobiles) because of damage to or destruction of property of others including loss of use thereof caused by one occurrence and \$1,000,000 property damage liability for all occurrences.

7.2.3 (As an alternate to subparagraphs .1 and .2 above, Seller may insure for \$1,000,000 combined single limit protection for both bodily injury and property damage liability per occurrence and \$1,000,000 general aggregate.)

7.2.4 In addition, \$1,000,000 per accident for bodily injury liability including sickness, disease or death and property damage liability because of damage to or destruction of property of others including loss of use thereof arising out of the operation of automobiles.

7.2.5 In addition, the Seller shall maintain a true umbrella policy which provides excess limits over the primary layer, in an amount not less than \$1,000,000.

7.3 In addition, the Seller shall purchase and maintain insurance for claims under workers' compensation (industrial insurance), disability benefit and other similar employee benefit acts in the State statutory amount and Employer's Liability with coverage of at least \$250,000/\$500,000.

7.4 The insurance described above shall be in place prior to commencing activities on the Buyer's premises. The Buyer's specification or approval of the coverage's or insurance in this agreement or of their amounts are not limits of liability and shall not relieve or decrease the liability of the Seller.

7.5 Before exposure to loss can occur, the Seller shall furnish the Buyer with Certificates of Insurance as evidence of all insurance required above. All policies and certificates must be

signed copies and shall contain a clause agreeing that such insurance cannot be materially altered (i.e., the coverages reduced, the limits decreased, or the additional insureds removed), allowed to expire or canceled without first giving 45 days written notice by certified mail to the Buyer. The Seller shall furnish to the Buyer copies of any subsequently issued endorsements amending, modifying, altering, or restricting coverage or limits.

7.6 If the Buyer is damaged by the failure of the Seller to maintain any of the above insurance to so notify the Buyer, then the Seller shall bear all costs properly attributable thereto.

## **8. Infringement**

8.1 Seller releases and shall defend, indemnify and hold harmless Buyer from all claims, losses, harm, liabilities, damages, costs, expenses (including, but not limited to reasonable attorneys' fees) and royalties related to any claim, action, suit or proceeding involving the Goods or any use or intended use of the Goods, which claim, action, suit or proceeding is based upon infringement (or alleged infringement) of any patent, copyright, mask work, trade secret, trade name or trademark or upon the wrongful use (or alleged wrongful use) of any confidential or proprietary concept, method, process, product, writing, information or other item. Further, if any of the Goods or any use or intended use of the Goods constitutes an infringement of any patent, copyright, mask work, trade secret, trade name or trademark or wrongful use of any confidential or proprietary concept, method, process, product, writing, information or other item, Seller shall: (a) procure for Buyer, at no cost to the Buyer, the right to use the infringing item; (b) replace the infringing item with a substantially equal but non-infringing item; or (c) modify the infringing item so that it becomes non-infringing.

## **9. Compliance with Laws**

9.1 Seller shall comply (and shall ensure that the Goods and Seller's subcontractors and suppliers of every tier comply) with all applicable laws, ordinances, rules, regulations, orders, licenses, permits and other requirements, now or hereinafter in effect, of any governmental authority. All laws, ordinances, rules, regulations and orders required to be incorporated in agreements of this character are incorporated in this Contract by this reference.

## **10. Changes**

10.1 Buyer may from time to time make changes in the requirements of this Contract (including, but not limited to, additions to or deletions from any Goods, changes in quantities, drawings and specifications for the Goods, suspension of performance, changes in schedule and changes in shipment and delivery dates) by giving Seller written notice of such changes. If any such change causes an increase or decrease in the cost of or the time required for performance of this Contract, an equitable adjustment in the prices and schedule under this Contract shall be made to reflect such increase or decrease.

## **11. Termination of Contract**

11.1 Buyer may from time to time terminate this Contract as to all or any portion of the Goods not then delivered to and accepted by Buyer by giving Seller written notice of such termination. In the event of any such termination, an equitable adjustment shall be made under this Contract with respect to the terminated Goods for the costs Seller unavoidable incurred as a result of such termination; provided that costs shall in no event exceed the total prices otherwise payable under this Contract for the terminated Goods, less the sum of (a) the estimated costs (plus a reasonable allowance for profit) which would have been incurred by Seller to complete performance with respect to the terminated Goods and (b) the reasonable value of the terminated Goods at the time of such termination.

## **12. Successors and Assigns**

12.1 Seller shall not (by contract, operation of law or otherwise) assign this Contract or any right or interest in this Contract, or delegate performance of any of its duties or obligations under this Contract, without the prior written consent of Buyer. Any such assignment or delegation without Buyer's prior written consent shall be voidable at Buyer's option. Subject to the foregoing restriction on assignment and delegation by Seller, this Contract shall be fully binding upon and enforceable by Seller, Buyer, and their respective successors, assigns and legal representatives.

## **13. Non-Waiver**

13.1 The failure of Buyer to insist upon or enforce strict performance by Seller of any of the provisions of this Contract, or to exercise any rights or remedies under this Contract, shall not be construed as a waiver or relinquishment to any extent of its right to assert or rely upon any such provisions, rights or remedies in that or any other instance; rather, the same shall be and remain in full force and effect.

## **14. Applicable Law; Courts**

14.1 This Contract shall be interpreted, construed and enforced, in all respects, in accordance with the laws of the state of Washington, without reference to its choice of law principles. Seller shall not commence or prosecute any suit, proceeding, or claim (to enforce the provisions of this Contract, to recover damages of, or default under this Contract or otherwise) arising under or by reason of this Contract, other than in the courts of the state of Washington in Yakima County, or the United States District Court for the Eastern District of Washington at Spokane. Seller irrevocably consents to the jurisdiction and venue of the courts identified in the preceding sentence.

## **15. Entire Agreement**

15.1 This Contract sets forth the entire agreement and supersedes any and all prior agreements, between Seller and Buyer regarding the Goods. No amendment or modification of any provision of this Contract shall be valid unless set forth in a written instrument signed by both parties. Buyer shall not be bound by, and specifically objects to, any term, condition or other provision which is different from or in addition to the provisions of this Contract (whether or not it would materially alter this Contract) and which has been proffered by Seller in any quotation, invoice, shipping document, acceptance, confirmation, correspondence or otherwise, unless Buyer specifically agrees to such provision in a written instrument signed by Buyer. The rights, remedies and warranties afforded to Buyer pursuant to any provision of this Contract are in addition to and do not in any way limit any other rights, remedies or warranties afforded to Buyer by any other provisions of this Contract, by any of Seller's subcontractors, suppliers of any tier, or by law.

## **16. Employees**

16.1 The Seller shall enforce strict discipline and good order among the Seller's employees and other persons carrying out the Contract. The Seller shall not permit employment of unfit persons or persons not skilled in tasks assigned to them. At no change to the Contract price or Contract time, the Buyer may provide written notice requiring the Seller to remove from the site any employee or other person carrying out the Contract the Buyer considers objectionable. If the work is being performed at a site in active school use or where there is a likelihood of contact with children, a person shall be unfit if he or she has pled guilty to or has been convicted of any felony crime involving the physical injury or death of a child (RCW 9A.32 or 9A.36 but not RCW 46.61--motor vehicle violation), the physical neglect of a child (RCW 9A.42), sexual offenses against a minor (RCW 9A.44), sexual exploitation of a child (RCW 9.68A), the sale or purchase of a minor child (RCW 9A.64.030), promoting prostitution of a child (RCW 9A.88), or violation of similar laws of another jurisdiction.

16.2 The Seller shall comply with all applicable provisions of RCW 49.28, "Hours of Labor".

16.3 Pursuant to RCW 49.70, "Worker and Community Right to Know Act," and WAC 296-62-054 et seq., the Seller shall provide the Buyer copies of and have available at the Project site a workplace survey or material safety data sheets for all "hazardous" chemicals under the control or use of Seller at the Project site. Seller shall not be entitled to any additional contract time or compensation arising from its failure or alleged failure to comply with this statute or regulation.

## **17. Prevailing Wages**

17.1 Pursuant to RCW 39.12, no worker, laborer, or mechanic employed in the performance of any part of the project on site shall be paid less than the "prevailing rate of wage" (in effect as of the date that bids are due) as determined by the Industrial Statistician of the Department of Labor and Industries. The schedule of the prevailing wage rates for the locality or localities where this contract will be performed is attached to the executed contract and made a

part of the Contract by reference as though fully set forth herein. The Seller shall provide the respective Subcontractors with a schedule of the applicable prevailing wage rates. Questions relating to prevailing wage data should be addressed to the Industrial Statistician upon request.

Mailing Department of Labor and Industries

Address: ESAC Division

PO Box 44540

Olympia, WA 98504

Telephone

Number: (360) 902-5335

17.2 Pursuant to RCW 39.12.060, in case any dispute arises as to what are the prevailing rates of wages for work of a similar nature, and such dispute cannot be adjusted by the parties in interest, including labor and management representatives, the matter shall be referred for arbitration to the director of the Department of Labor and Industries of the state, and his or her decision therein shall be final and conclusive and binding on all parties involved in the dispute.

17.3 The Seller shall indemnify and hold the Buyer harmless, including attorneys' fees, from any violation or alleged violation of RCW 39.12 by the Seller or any Subcontractor of any tier.

17.4 The Seller shall provide the certified copies of Statement of Intent to Pay Prevailing Wages and Affidavits of Wages Paid prior to payment of retainage.

## **18. Statutes**

18.1 The Seller shall abide by the provisions of all applicable Washington statutes. Although a number of statutes are referenced in the Contract, it is not meant to be a complete list and should not be relied upon as such.

18.2 Law Against Discrimination. The Seller shall comply with pertinent statutory provisions relating to public works of RCW 49.60.

18.3 Provisions for Aged and Handicapped Persons. Seller shall comply with pertinent statutory provisions relating to public works of RCW 70.92.

18.4 Safety Standards. The Seller shall comply with pertinent provisions of RCW 49.17, "Washington Industrial Safety and Health Act," and Chapter 296-155 WAC, "Safety Standards for Construction Work."

18.5 Unemployment Compensation. Pursuant to RCW 50.24 in general and RCW 50.24.130 in particular, the Seller shall pay contributions for wages for personal services performed under this Contract or arrange for a bond acceptable to the commissioner.



18.6 Drug-Free Workplace. The Seller shall fully comply with all applicable federal, state, and local laws and regulations regarding drug-free workplace, including the Drug-Free Workplace Act of 1988. Any person not fit for duty for any reason, including the use of alcohol, controlled substances, or drugs, shall immediately be removed from the Work.

18.7 Tobacco Products. The Board of Directors of the Buyer has established a policy that smoking or use of any kind of lighted pipe, cigar, cigarette or any other lighted smoking equipment, material or smokeless tobacco products is prohibited on all school district property.

## **19. Certifications**

19.1 The Seller also certifies the following:

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION –LOWER TIER COVERED TRANSACTIONS This certification is required by the Department of Education regulations implementing Executive Order 12549, Debarment and Suspension, 34 CFR Part 85, for all lower tier transactions meeting the threshold and tier requirements stated at Section 85.110. (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency. (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

# **Request for Proposal Grandview School District Hosted VoIP Solution**

## **Request for Proposals**

Grandview School District is pleased to issue this Request for Proposal (RFP) for a hosted VoIP solution to be deployed districtwide and shall include all equipment, material, and labor necessary to complete the project. (See SPECIFICATIONS for full scope).

### **1.1 Description of Project**

GSD intends to procure a hosted voice solution. The successful vendor will provide a turn-key hosted voice service which includes, but is not limited to, the following;

- Phone and Voicemail services for 383 users
- Local site survivability
- E-911 location services
- 911 call routing to the local PSAP with internal notifications
- Integration with existing hardware/software solutions used for paging.

Project shall be installed, configured and ready for cutover by July 1, 2018.

### **1.2 Background Information**

Grandview School District is currently on a hosted VoIP solution. GSD has installed LAN/WAN cabling that will support the requirements of IP telephony communications. GSD has 10 Gbps connections to all buildings requiring telephony services. The District currently has 452 DID's. The districts has 6 sites with local survivability. Two of which are also our primary and backup datacenters.

Devices owned by the district today, are listed in the table below.

Device Type	QTY	Function
Cisco 7937	3	Phone
Cisco 7940	21	Phone
Cisco 7945	271	Phone
Cisco 7965	69	Phone
Cisco 8945	18	Phone
<b>Total Phones</b>	382	

Device Type	QTY	Function
Cisco ATA 187	11	Fax
VG2921	5	Local Gateways

Our current voice solution integrates with both Informacast and Simplex systems for paging purposes. The connection to Informacast is over CTI route points. The connection to simplex is through an FXS port on the back of the local voice gateways. Below is a table of the building and their current paging solution.

A.H Smith Elementary	Simplex
Harriet Thompson Elementary (primary data center)	Simplex
McClure Elementary (backup data center)	Simplex
Grandview Middle School	Informacast
Grandview High School	Informacast
District Office	Informacast/Simplex
Transportation	Informacast
Learning Center	Informacast

### 1.3 Selection Criteria

Selection criteria for all proposals will be reviewed for completeness and adherence to the specified format. Incomplete proposals will not receive consideration unless specified by GSD. GSD will evaluate all RFPs using a weighted matrix for the final selection process. A limited number of vendors will be invited to present his/her proposed project plan and training materials. Presentations will be scheduled and vendors will not be allowed to reschedule. Failure to present may result in the proposal being nonresponsive. The award of the contract is expressly contingent upon GSD's approval and the availability of funds. GSD reserves the right to reject any or all proposals, or to waive minor irregularities in said proposals, or to negotiate minor deviations with the successful consultant(s). In the case of differences between written words and figures in a proposal, the amount stated in words shall govern. In the case of a difference in unit price versus the extended figure, the unit price shall govern.

Proposed Cost	30%
Experience and qualifications	15%
Proposed Project Plan	25%
Understanding of the Project	15%
K-12 References	15%
Total	100%

Experience and qualifications: Must be a certified vendor and preferred licensed installer of hardware/software solution specified in bid, 24/7 Support services available and demonstrates a record of quality work. Vendor shall identify all sub-contractors used for this project in the RFP. Departure or reassignment of, or substitution for any member of the designated project team or sub-consultants shall not be made without prior written approval of GSD.

Proposed Project Plan: Vendor shall provide a project plan that will contain the following:

- a high-level roadmap with detailed tasks
- deployment timeline,
- responsible parties
- associated dates to implement the proposed system
- testing process
- change order process
- description of how the vendor will maintain quality assurance
- use of existing 452 inward dialing (DID) numbers
- a transition plan describing the move from the District's system and a detailed recommended technical training and classes for GSD to be self-sufficient in supporting the proposed solution.

Understanding of the Project: Current capacity and likelihood of the vendor to accomplish the services within the time period specified in the "Statement of Work" which includes working during holidays, weekends, swing shifts, evening times, etc.

K-12 References: Expertise of the vendor in providing similar equipment and services to other public entities, especially a school district, and including the vendor's experience and performance on comparable size school district deployments.

## **2.0 Instructions to Proposer**

1. Each proposer shall deliver with its proposal, as part of the RFP Form include with the RFP Documents, the following:
  - a. Must hold a current and valid contractors license.
  - b. Vendor should provide at least three references of similar K12 projects of size and scope. Table located in section 5.0 must be completed and submitted with proposal.
  - c. Must be a certified vendor and preferred licensed installer of hardware/software solution specified in bid. Must provide supporting documentation.
  - d. All submitted proposals will need to include a detailed line item quotation with pricing, applicable sales taxes, and shipping charges if any. Table located in section 4.0 must be completed and submitted with proposal.
  - e. Detailed breakdown of hours and manpower to be used for setup, installation and implementation. Table located in section 6 must be completed and submitted with proposal.

## **3.0 Services Required**

GSD will require telephony services for each school and site listed below.

- Users
  - 384 user licenses with options for additional licensing.
  - Licensing level must at least be equivalent to Cisco Enhanced Licensing.
    - User Breakdown

- 24 Admins
- 14 Secretaries
- 10 Conference Phones
- 335 General Users
  
- ATAs
  - 11 licenses with options for additional licensing.
  - Licensing level must at least be equivalent to Cisco Essential licensing.
- Sites will require the following:
  - Building level gateways for site survivability
    - DSP modules
    - local voice gateways
    - 2 port Network Interface Module -FXO and 2 port Network Interface Module – FXS.
    - Same day support with next business day hardware replacement.

Building Name	Address	Phones	ATA(fax)	Local Survivability (2 FXO and 2 FXS)	E-911 location services	911 Call Routing to PSAP and Internal Notifications
A.H Smith Elementary	205 Fir Street	57	1	X	X	X
Harriet Thompson Elementary (PDC)	1105 West 2 <sup>nd</sup> Street	61	1	X	X	X
McClure Elementary (BDC)	811 West 2 <sup>nd</sup> Street	60	1	X	X	X
Grandview Middle School	1401 West 2 <sup>nd</sup> Street	80	1	X	X	X
Grandview High School	1601 West 5 <sup>th</sup> Street	82	2	X	X	X
District Office	913 West 2 <sup>nd</sup> Street	54	4	X	X	X
Transportation	647 East Wine Country Rd.	3	1		X	X
Learning Center	313 Division St.	1			X	X

#### 4.0 Equipment and Licensing Unit Prices

Please use the following table to report pricing on all equipment and licensing. All line items must indicate their eligibility for e-rate funding with a “Y” for yes and an “N” no. Please include pricing for 1,3 and 5 year pricing options.

Part Number	Description	Unit Price	Extended Price	Quantity	E-rate Eligible

## 5.0 References

List at least three clients for whom you have provided similar services within the past 3-5 years.

Name	District or Business	Email Address	Phone Number	Project Description

## 6.0

### Labor

Please use the following or similar layout to report pricing on setup, installation and implementation. Proposed costs must include all installation, configuration and training costs. All line items must indicate their eligibility for e-rate funding with a “Y” for yes and an “N” no.

Tasks	Total Hours	Total Cost (\$)	E-rate Eligible
Task 1. Enter Task Title			
Enter labor category name	hours	cost	
Enter labor category name	hours	cost	

## 7.0 Certification Requirements

Must be a certified vendor and preferred licensed installer of hardware/software solution specified in bid. Must provide supporting documentation.

## 8.0 Voice Over IP Specifications

- The successful contractor will have a solution that is compatible with the GSD topology. This includes our Informacast and Simplex paging systems.
- The vendor will have a solution that authenticates and authorizes with District Lightweight Directory Access Protocol (LDAP).
- Applications such as E911, unified/voice messaging, and call accounting must provide the ability to be administered independently.
- System management tools that give District staff the ability to manage the system.
- Turn-key implementation (e.g. installation, professional services, training, 3<sup>rd</sup> party implementation oversight).
- The District requires the reuse of its advertised numbers and augment as appropriate.
- Ability to support 50 System Call Handlers
- Hunt groups
- Call pickup groups

- Integrated messaging
- Voice mail (include storage capacity)
- Message waiting lamp
- Message retrieval from an outside number
- Ability to access real-time directory
- Conference calling ability from the desk set for at least 8 people on and off network
- Soft phone capability
- Features to manage toll call fraud
- Auto QoS when instrument is plugged into data port
- Auto discovery of the phone when plugged in with default on or off
- Ability to support analog lines
- Ability to deploy customized client services with a development capability
- Describe support for four to seven digit dialing within District
- Call transfer within District
- Call hold
- Music on hold
- Call transfer
- Call waiting
- Voice message forwarding within District
- Call forwarding
- Caller ID (inbound and outbound)
- Mass notification software
- Self-management
  - Manage the user's personal details and preferences settings
  - Manage the user's personal greetings
  - Enable users to reset their PINs and passwords
  - Manage user's messaging settings
  - Manage user's extension mobility settings
  - Manage user's conference settings
- Speaker phone support
- Corporate directly to lookup user by first name and/or last name
- Voicemail boxes are password or PIN protected
- Users have the ability to access voicemail remotely
- Users notified when running out of storage space
- The system must have the ability to time and date-stamp each new message.
- Users can self-manage passwords
- Users have the ability to change greetings and passwords remotely.
- The voicemail system shall provide the ability to transfer messages to other user(s) and append them with their own comments
- Ability to send a broadcast message to all voicemail boxes.
- Ability for users to have multiple voicemail templates.
- Shared mailboxes
- Greeting-only mailboxes.

END OF SECTION



## PROPOSAL

This project is for the installation, configuration and maintenance of hosted VoIP services for the Grandview School District

The District will be applying for Federal Universal Service Funds for this project. This contract is not contingent upon the School District receiving E-Rate funding.

Acknowledgement of most recent addendum received: \_\_\_\_\_. (addendum number)

- ☐ Table in section 4 is completed and attached to this proposal.
- ☐ Table in section 5 is completed and attached to this proposal.
- ☐ Table in section 6 is completed and attached to this proposal.

<b>Total Project Cost Before Taxes</b>	\$ _____
<b>Sales Tax</b>	\$ _____
<b>Total Project Cost</b>	\$ _____
<b>Portion of Total Project Cost ELIGIBLE For E-Rate Funding</b>	\$ _____
<b>Portion of Total Project Cost INELIGIBLE For E-Rate Funding</b>	\$ _____

Legal Name of Bidder \_\_\_\_\_ SPIN # \_\_\_\_\_

Contact \_\_\_\_\_

E-Mail Address \_\_\_\_\_ State Contract# \_\_\_\_\_

Business Address \_\_\_\_\_

\_\_\_\_\_  
(City) (State) (Zip Code)

Street Address \_\_\_\_\_

\_\_\_\_\_  
(City) (State) (Zip Code)

\_\_\_\_\_  
(Phone)

\_\_\_\_\_  
Signature Title Date

